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MANUFACTURING EXTENSION PARTNERSHIP of MISSISSIPPI (MEP.ms) Serving firms throughout Mississippi. Contact: Lyn Stabler, c/o Mississippi Technology Alliance, 700 N. Street, Jackson, Mississippi 39202, (601) 960-3610, Fax: (601) 960-3605, Email: lstabler@technologyalliance.ms,

## COMPANY CLIPS

## ITT Industries Learns the Skills to Streamline Operations

ITT Industries, in Amory, Mississippi, manufactures industrial valves and employs less than 250 people. Though the company has been a long-time leader in the industrial valve industry, it needed to improve its manufacturing processes to retain its competitive advantage. ITT contacted Manufacturing Extension Partnership of Mississippi for guidance.

It was determined that lean manufacturing would benefit ITT Industries and give it tools to help reach its goals. A Lean 101workshop for 14 selected ITT employees was conducted. Following the training, the company is enthusiastic about the insights employees have gained from the course, and believes lean techniques will help it eliminate waste and streamline its operations. ITT Industries' lean training, will continue in the future.

## THE MANUFACTURING EXTENSION PARTNERSHIP IN MISSISSIPPI

Manufacturing Extension Partnership (MEP) is a nationwide system of services and support for smaller manufacturers to become more globally competitive. At the heart of the system is a network of affiliated, locally-based manufacturing extension centers. Each center, like MEP.ms, is a partnership, typically involving federal, state, and local governments; industry; educational institutions; and other sources of expertise, information and funding support.

## STATE STATS

DATA\* COVERS JANUARY TO DECEMBER 2001

Number of projects completed with firms

392

Number of firms served 130

Number of firms served for the first time

66

Federal cost share for current operating year \$713,900

State/other cost share for current operating year \$1,427,800

\*Data as reported from center

DATA\*\* COVERS JANUARY TO DECEMBER 2001

Increased sales & retained sales \$4,790,001

Client capital investment \$2,038,001

Total cost savings \$884,580

Jobs (created & retained)

106

\*\*Source: Independent client impact survey



For additional information, contact Dede McMahon 301-975-5020